

# AZFAR. A

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# **Career Objective:**

- A highly sincere, hard-working and disciplined individual looking for the responsible position to gain a practical knowledge and experience.
- I am making sure use of my skills to achieve goals of a company that focuses on customer satisfaction and personalized experience.

# <u>Career Summary:</u>

• Practically-experience some needful practical knowledge and skills to be standout apart from others. An articulate and quick-thinking young individual with a natural flair to communicate and build relationships.

# **Experience (Internship):**

#### 1. Business Development – GAOTek

- Worked as an intern with lead generation responsibilities for the firm
- Conducted lead generation activities such as sending emails and LinkedIn invitations to executives to improve connections
- Promoted to Team Leader
- Successfully led a team that generated 5 new leads for the firm

# **Educational Qualification:**

<u>Year</u> <u>Of</u> Passing	<u>Name</u> <u>Of</u> Degree	<u>Name Of the</u> Institution	<u>University/Board</u>	<u>Percentage</u>
2018	SSLC (10 <sup>th</sup> )	Crescent Girls Hr. Sec. School, Ambagarathur, Karaikal.	State Board	79%
2020	HSC (12 <sup>th</sup> )	St. Mary's Hr. Sec. School, Karaikal.	State Board	56%
2023	B.B.A	E.G.S Pillay Arts and Science College, Nagapattinam.	Bharathidasan University	80%

## **Professional Certification:**

- Fundamentals of Digital marketing
- Honour Diploma in Computer Application

#### Language Known:

- Tamil
- English
- French

## **Technical Skills:**

- Tally ERP
- MS Office Suite
- Data Analysis
- Data entry and technical troubleshooting
- CRM
- Accounting

## **Interpersonal Skills:**

- Emotional intelligence
- Patience
- Teamwork
- Communication
- Listening and writing
- Negotiation

## **Personal profile:**

Name	: Azfar. A
Father's Name	: Ayoub Kan. C
Date Of Birth	: 24/10/2002
Qualification	: B.B.A Business Administration
Sex	: Male
Nationality	: Indian
Permanent Address	: 25, Pidaran Street, Main Road,
	Ambagarathur, Karaikal-609601.
Mobile Number	: +917502655567
Alternate Number	: +917867810104

## **Declaration:**

I hereby declare that all the information mentioned above is true to my knowledge and I bear the responsibility for the above-mentioned particulars.

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