

DILIP SINGH RATHORE

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CAREER OBJECTIVE

Motivated sales professional offering progressive sales and marketing experience. Highly results-oriented and energetic with unsurpassed interpersonal and communication strengths. Productive, hardworking and known for consistent stellar performance against target sales goals and customer service expectations.

PROFESSIONAL EXPERIENCE

Nobroker Technologies Pvt. Ltd. , Bangalore, Karnataka

Sales Associate L-3

Feb 2022 - PRESENT

- Identifies Business Opportunities by identifying prospects
 - Sells products by establishing contact and developing relationships with prospects, recommending solutions
 - Outbound calling on data collected through lead generation activities
 - Daily follow-ups on older leads and work on new leads
 - Maintain quality service by establishing and enforcing organization standards
 - Energetic , well spoken , eager to close sales deals and generate revenue for organization Managed over 200+
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ACADEMIC PROJECTS

**Intern at ICICI Bank Ltd, Madurai| 45 Day (s) Feb, 2021
– Apr, 2021**

Completed MBA project in “A study on customer satisfaction at ICICI Bank Ltd, Madurai”

**Organization study at JK Tyre & Industries Ltd Aug,
2020 – Sep, 2020**

Organization study Project in 2 nd year MBA
(Freelance)

**ACADEMIC
PROFILE**

**MBA in Marketing & Finance at Acharya Institute of
Technology, Bangalore. (2019 - 2021) Score 68.77%**

**B. Com (Commerce) at Jai Narain Vyas University
Jodhpur, Rajasthan. (2016 - 2019) Score 51.3%**

**Alok Senior Secondary School, Bilara Jodhpur,
Rajasthan. (2016) Class (XII) Score 67.8%**

**Alok Senior Secondary School, Bilara Jodhpur,
Rajasthan. (2014) Class (X) Score 60%**

SKILL SET

- Proficient in Ms office
 - Leadership & Teamwork
 - Problem solving & Time Management skill
 - Product and service sales
 - Business development and planning
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**LANGUAGES
KNOWN**

- English (Speak, Write & Read)
 - Hindi (Speak, Write & Read)
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Date:
Place: Bangalore

**I hereby declare that the information furnished above is
true to the best of my knowledge.**

(Dilip Singh Rathore)

