

# Imad Jaweed

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## CONTACT

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## QUALIFICATIONS

**Bachelor of Engineering in IT** from Dr.BabaSaheb Ambedkar Marathwada University,Aurangabad-431001.Maharashtra,India

## SUMMARY

More than 10 years of combined experience in Training, Curriculum development, Technical writing, Content writing, Corporate training, Online training and in IT Business development.

Experience of providing various IT/Technical training such as -C/C++ training, **Python programming training**, Java training, R Programming training, Data structure training, **SQL training**, **Data science training**, **AI/Machine Learning training**, Data Analytics training etc.

Experience of technical content writing, curriculum development, & academic writing. Experience of creating online training courses that contain the video lessons. Experience of providing Aptitude training and soft skills training in Engineering colleges. Provided online training to the candidates of USA/UK through Skype or gotomeeting. Experience of providing training in abroad country also. In IT Business development, I have experience of cold calling, lead generation, team handling, inside sales, software sales, getting new projects for the company, handling team of BDE, etc.

**Check my e-learning platform that contain online training courses:**

<https://learn-from-an-expert-trainer-imad-jaweed.thinkific.com/>

## WORK EXPERIENCE

### HCL Technologies Ltd

**April 2023 — August 2023**

Deputy Manager

I have worked working with HCL Technologies Ltd as a Deputy Manager. HCL technologies hired me to provide various technical training such as Data Science training, Machine learning training, Python Programming training, Data Analytics training, etc. to one of t's client HSBC.

### Tutoroot Technologies Private Limited

**March - 2022 — March 2023**

Data Science Trainer

I have worked as a **Data Science Trainer** at Tutoroot Technologies Pvt Ltd from 7 March 2022 to 10 March 2023. In this job, I have created the curriculums for various programs such Python programming, Machine Learning, Data Analysis, Data Science, Deep Learning, etc. Also, I provide technical training to internal employees, fresh graduate and corporate professionals.

### NIIT Limited

**April-2021 — Feb-2022**

Mentor for Data Science

I have worked as a **Mentor** for Data Science in NIIT Ltd from April-2021 to February-

2022. During this period of my employment with NIIT, I have created the curriculum for **Data Science with Python** and have provided Data Science training to fresh graduate, corporate professionals and students/learners of USA.

**Uplatz (Pazit Infotech limited),  
Freelancing Work**

**April-2020 — March-2021**

Learning Content developer, Technical writer, Trainer

I have worked as a freelancer in various sector such as freelance trainer, technical writer, course developer, etc. I have worked with **Uplatz (Pazit Infotech limited)** as a **Freelance Trainer & Learning Content Developer** from **1st-June 2020**. With this company I have created various technical training courses (with video lessons) on "R Programming, Data Visualization with R Programming, Python Programming, Machine Learning with Python, Data Science with Python, Data Visualization with Python, etc." For your reference, please check the following links that shows the courses which are developed by me along with demo session and the curriculum:

<https://training.uplatz.com/online-it-course.php?id=data-science-with-python-268>

<https://training.uplatz.com/online-it-course.php?id=machine-learning-with-python-241>

**FACE Academy (Focus 4D  
Career Education)**

**Sept-2019 — March-2020**

Senior Associate-Training

I have worked as a "Senior Associate-Training" in FACE Academy ( A unit of focus 4D career education private limited) from 2nd September to 31st-March-2020. I have worked till 31st-March because this company has paused their services from 1st-April due to COVID-19. In this job, I need to provide various IT/Technical training such as C programming training, C++ training, Java Training, SQL training, Data structure training, Python programming training, etc. in various Engineering colleges of India.

**IIHT Ltd, Freelancing work**

**Dec 2017 — Aug 2019**

Java Trainer, Freelance Trainer, IT Business Development-Freelancer

**I have worked as a "Java Trainer" with IIHT Ltd. for one of it's client E&Y in Dhaka, Bangladesh, from 7th -December-2017 to 2nd-February-2018.**

From March-2018 to August 2019, I have worked as Freelancer for various sectors such as freelance trainer, technical writer, IT Business development etc. During this period, I also have provided 'Aptitude training and C programming training' with FACE academy in Parul University, Vadodara, Gujarat.

**Freelancing work - IT/Software  
based company**

**May-2016 — Nov 2017**

IT Business Development-Freelancer, Trainer, Java Trainer

During this time period I have worked as Freelancer. In this job, I need to bring IT/Software related projects for the IT/Software company and based on project cost I get the commission. So I need to find IT/Software related projects from various sources such as cold calling, lead generation, online bidding on websites like freelancer, upwork, guru, PPH, etc. During this time period I have provided training in Engineering colleges.

**Abdul Razzak kalsekar  
Polytechnic**

**July 2015 — April 2016**

Computer lecturer

I have worked as a "Lecturer in Computer Engineering department" in Abdul Razzak Karsekar Polytechnic, Panvel, from July-2015 to April-2016.

BDE, Teacher/Trainer, online bidder

I have an experience of teaching Mathematics, quantitative and reasoning aptitude. I also have an experience of providing IT/Technical training. During this period I also have worked as a Business Development executive in Load Infotech on a freelancing basis. In this job I need to bring the projects for a company and based on project cost, there will be a commission for me. I am an expert in online bidding on various websites such as freelancer, upwork, PPH, guru.com etc. I was also doing the sales of ERP software.

#### **Roles and Responsibilities as BDE/BDM**

- Online Bidding comfortable in both Pre-Sales and Post-Sales work
- Responsible for getting business through different channels for IT Services.
- Understanding the project requirement-Project Analysis and documentation
- Knowledge of preparing the business proposal and software requirement specification.
- Lead generation by telemarketing to USA, UK, Australia etc.
- Building relationships and credibility with clients and promoting the brand.
- Capable of formulating, delegating and implementing marketing strategies
- Lead generator, Calling, Drafting of proposals, Client interaction, Negotiation, also coordinating with the technical team.
- Experience with bidding sites like Freelancer, Upwork, Guru, Peopleperhour etc.
- Selling of IT software products and making proposals and make replies to the leads.

#### **TRAINING EXPERIENCE**

1) I have provided training on Python Programming in St. Martins Engineering College, Hyderabad.

2) I have provided aptitude training to Engineering students in "Rungta College of Engineering, Raipur" Chhatisgarh.

3) I have provided soft skill (Communication skills) and aptitude training in Everest college of Engineering, Aurangabad, Maharashtra.

4) I also have provided online training on C, C++, COBOL, Python Programming, Python with Data Science, Machine Learning etc. to the candidates through gotomeeting and Skype.

5) I also have provided Aptitude training and C Programming training with FACE Academy in Parul University, Vadora, Gujarat.

6) I have provided various technical training such as C, C++, Data structure, Python, and campus recruitment training with FACE Academy in various Engineering colleges of India.

7) I also have an experience of conducting the Seminars and workshops.

8) I also have provided training in the following colleges/universities

- NMIMS - Shirpur, Reva University - Bangalore, Vignan University - Guntur, GITAM University - Hyderabad, GIET University - Odisha, Vignan University - Hyderabad, MANY MORE.

#### **EDUCATION**

#### **Bachelor of Engineering in IT**

**Aug 2009 — Aug 2013**

PES college of Engineering-Aurangabad

I have completed Bachelor of Engineering in IT with 69.06% i.e. Passed in First division with Distinction.

## Higher secondary certificate

June 2008 — June 2009

Maulana Azad college, Aurangabad

I have passed Higher secondary certificate(H.S.C)(12th Class) with 79.17% i.e. Passed with Distinction.

## Secondary school certificate

June 2006 — June 2007

Sarosh school, Aurangabad

I have passed Secondary school certificate(S.S.C) 10th class with 76.30% i.e. Passed with Distinction.

### SKILLS

Computer Skills:

Languages: C, C++, Python, Java, VB.net, R, SQL, PL/SQL

Database: SQL Server, MySQL, ORACLE

Other Technologies/Tools: Data Science, Machine Learning/AI, NLP, Data Analysis, Deep Learning, Data Visualization, Tableau, ETL basic

Operating Systems: Windows, DOS 6.0, Linux

Other Skills:- Good ability to represent the concepts with excellent communication and presentation skill. Ability to handle multiple tasks simultaneously and work under pressure. Excellent skills in writing, verbal communication, and interpersonal interaction. Ability to maintain a relationship with the client and good knowledge of recruitment.

### ACHIEVEMENTS AND CERTIFICATIONS

I am an author of book "Sharpen your Mathematical skills of GRE/GMAT/SAT/CAT/IBPS" and this book published at international level by LAP Lambert academic publishing, Germany. You can see my book at : [www.morebooks.de](http://www.morebooks.de)

Participated in **India International science festival-2017** as **Young scientist** and received a certificate.

#### Certifications and Badges:

- I have successfully completed 'Prince2 Primer' course with Certification.
- I have successfully completed 'Data Science - Visualizing Data and Exploring' course with Certification.
- I have successfully completed 'Python for Data Science', 'Data Analysis with Python', 'Machine Learning with Python', and 'R Programming', 'Tableau 2022', course with certification.
- **I've earned Google Cloud Certified Professional Data Engineer Certification!** You can check my certification using the below link:
- <https://google.accreditable.com/c71e10b1-c565-4b26-9325-273c2b644a62>
- **You can see all my badges on this link : <https://www.credly.com/users/imad-jaweed/badges>**

### DECLARATION

I hereby declare that the above information is correct up to my Knowledge .

Imad Jaweed

Place:

Signature