

SRIDHAR K

Address: No. 31, 13th Cross, RBI Colony,
Papanna Block, HA Farm, Ganganagar,
Bangalore - 560024

Mobile: 9008304441

Email: shridhar1507@gmail.com

OBJECTIVE

Seeking a challenging role within a pioneering corporation in the dynamic realm of technology. Eager to collaborate with driven professionals, leveraging expertise to fuel organizational growth.

EDUCATIONAL QUALIFICATION

Qualification	University	Percentage	Year
B.Com	Manipal University Jaipur	Pursuing	Expected Graduation: 2027
ITI	Department of Employment and Training	73.57%	2012
S.S.L.C	Karnataka Secondary Education Board	63.52%	2007

COMPUTER SKILLS

- Proficiency in Computer Basics
 - Skilled in MS Office
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WORK EXPERIENCE

- *Apprentice Trainee*
SABMiller India Ltd.
May 2013 - May 2014
 - ❖ Acquired skills in wiring and various electrical work during tenure.
- *CSA-Voice*
Intelenet Global Services
August 2015 - February 2017
 - ❖ Excelled in tele-sales, credit card sales, lead generation, and fostered meaningful customer interactions.
- *Research Executive-MI*
Economic Research India Pvt. Ltd.
July 2021 - January 2022
 - ❖ Conducted primary and secondary research, contributed to business development, excelled in market research methodologies.

- *Lead Generation Analyst*
Kestone Integrated Marketing Services
August 2022 – Present
 - ❖ Specialized in tele-marketing, IT solutions marketing, and email marketing strategies for business development.
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INTERNATIONAL WORK EXPERIENCE

- *Business Development Executive*
Tertium Technology Private Limited
February 2017 - May 2021
 - ❖ Spearheaded B2B international sales, curated tailored databases, executed successful US market email marketing campaigns.
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ADDITIONAL STRENGTHS

- Proven track record in strategic planning and business development execution.
 - Quick adaptation to new technologies and methodologies.
 - Exceptional proficiency in data analysis and client-centric solutions.
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KEY STRENGTHS

- Diligent and proactive work ethic.
 - Exemplary integrity and reliability.
 - Quick assimilation of new concepts and methodologies.
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HOBBIES

- Exploring Music across genres.
 - Film Enthusiast - Engaging in diverse movie experiences.
 - Engaging in Strategic Online Gaming.
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PERSONAL INFORMATION

- Father's Name: Kannan. M
- Date of Birth: 15th July 1991
- Languages Known: English, Tamil, Kannada, Hindi & Telugu
- Gender: Male
- Marital Status: Single

- Nationality: Indian
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DECLARATION

I hereby affirm that all the information provided above is accurate and true to the best of my knowledge.

PLACE: Bangalore

DATE:

(SRIDHAR K)

A handwritten signature in blue ink, appearing to read "Srividhar K". The signature is written in a cursive style with a small dot at the end of the last letter.