

Satyam Mishra

Business Development Associate

PERSONAL STATEMENT

To acquire a position within the field of Sales and Marketing Technology with a company that will allow me to demonstrate my skills, knowledge, and desire to grow as an individual.

WORK EXPERIENCE

Business Development Associate – Think and Learn Pvt Ltd (BYJU’S) – Jan 2022 – 7th June

2022

Responsibilities

- Suppose to work on the leads: Prospect, Offline, DTA (Downloaded the App) and Web Based leads.
- Contact the customers and book the meeting slots with them for the DEMO class and Test.
- As per the customers interests needs to visit the Customer location and give them the DEMO of the product and making sure that customers should by our products and services.
- Once we found the customer is interested in our product, we start giving them the best Available offers in the market so that he does not have any second thought and should go for Our Product and services.

Hindustan Wellness Preventive Healthcare - Dec 2019 to Feb 2021

Responsibilities:

- Responsible to call the generated Inbound and outbound Leads.
- Responsible to convert those provided leads into a profitable business for the company.
- Make sure to provide the best suitable health check-up plans to the customers so that they can rely on us only whenever they are in need.
- Day to Day data maintaining and reporting.
- Consulting with the customers post-checkups and making sure to provide them with the best diet plan as per the Dr. recommendations.

Education

Bachelor of Business Administration _ BBA (MGKVP)

CONTACT DETAILS

Kanchan Vihar Colony Near
Manduadih Police Station,
Varanasi

Mobile – 9473698216 -
8384032163

Email —
msatyam879@gmail.com

SKILLS

Customer Handling, Site
visiting, Service
satisfaction,
Communication, Quality
Assurance.
Rational Analysis & Logical
Thinking, Test Planning,
Documentation, and
reporting.

LANGUAGE

English

TOOLS

Lead Square, Ameyo,
Success Factor. Microsoft
Teams and Zoom Meeting.